



Mike Perkins proudly serves as Vice President of USI's Human and Social Services Practice. Mike works alongside USI's National Practice team, to meet the needs of his Human and Social Services clients. He is responsible for the design, implementation, and delivery of programs for Human and Social Services to support individuals with developmental disabilities, physical disabilities, mental illness, substance abuse and addiction, and homeless or low income populations. With over 13 years of experience, Mike educates clients on controlling their current risk management program costs by recapturing potentially significant premium dollars through innovative loss control and claims management.

Mike shows clients how to achieve a range of outcomes by using risk financing solutions, reducing insurance costs, maximizing dollars available for patient care and staff retention, addressing future liability, and acquiring new buildings. He works with USI's team of experts to provide a wealth of risk management solutions with significant economic impact while addressing current and emerging industry trends. Mike has access to both traditional and nontraditional risk transfer solutions, all while meeting lender requirements and maintaining regulatory compliance.

Mike began his insurance career at Hanover Insurance in 2013. In 2016, Mike joined Fred C. Church serving middle-market clients across New England. At FCC, Mike was known for delivering impactful and effective solutions to his clients based on their ever-changing needs, industry trends, and market developments. Mike joined USI in 2022 bringing his experience, knowledge, and insurance expertise to USI's clients.

Mike earned his Master of Business Administration from Nichols College and his Bachelor of Arts in Economics and Account from Assumption College. Mike is active in the Massachusetts Providers' Council and volunteers for local organizations and youth sports in the community. Mike resides in Charlton with his wife, Ashley, and his children, Morgan, and Noah.

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